



Compliance & Security

Platforms keeping a dental practice HIPAA- and OSHA-compliant, network-secure, and audit-ready.

VENDOR	DEMO DATE	WHO YOU SPOKE WITH
<input type="text"/>	<input type="text"/>	<input type="text"/>

WHAT TO ASK ON A DEMO

TICK WHAT THEY SAY · NOTE · N/A

- 01 What pillars do you cover and what deliverables do we receive for each?** Doesn't apply

Scope ranges widely; knowing exactly what you get prevents gaps found only at audit.

Full bundle
 Two pillars
 Single pillar

NOTES
- 02 Do you conduct a documented annual HIPAA Security Risk Assessment with a written report?** Doesn't apply

A written, practice-specific Risk Assessment is OCR's most-cited missing item in dental audits.

Written report annually
 Questionnaire only
 Not included

NOTES
- 03 What does your support look like during an OCR investigation, OSHA inspection, or breach?** Doesn't apply

Hands-on audit and breach support is the clearest differentiator between a doc tool and managed service.

Dedicated support
 Hotline only
 Not included

NOTES
- 04 What does training cover, how is completion tracked, and are certificates auto-generated?** Doesn't apply

OCR and OSHA both require timestamped, per-employee proof of training producible on demand.

LMS + auto-certificates
 Manual tracking
 Not included

NOTES
- 05 Is cybersecurity monitoring active 24/7 or a one-time setup?** Doesn't apply

Dental practices are prime ransomware targets; ongoing monitoring is not the same as a one-time install.

24/7 managed
 Periodic scans
 One-time setup

NOTES

06 **Is encrypted, tested backup and disaster recovery included — and what is the RTO?**

Doesn't apply

HIPAA requires a tested contingency plan; an untested backup is useless after ransomware hits.

- Backup + tested RTO
- Backup, no tested recovery
- Add-on or none

NOTES

07 **Do you provide a signed BAA and practice-ready (not DIY) policies?**

Doesn't apply

No BAA means immediate non-compliance; generic templates shift liability back to the practice.

- BAA + custom policies
- BAA + templates
- No standard BAA

NOTES

08 **How does pricing work per location and what are the contract and cancellation terms?**

Doesn't apply

Per-location fees and multi-year lock-ins compound cost fast in growing or multi-site practices.

- Flat monthly
- Per-seat, month-to-month
- Multi-year contract

NOTES

09 **Can you provide a reference from a dental practice that survived a real OCR or OSHA audit?**

Doesn't apply

A live audit reference is the highest-quality proof that coverage claims hold up under scrutiny.

- Dental audit reference
- Non-audit reference
- No references

NOTES

10 **How long is onboarding, which PMS do you integrate with, and who is our ongoing contact?**

Doesn't apply

Slow onboarding leaves a compliance gap; named contacts mean accountability over a generic queue.

- <30 days, named contact
- 30–90 days, limited
- 90+ days or none

NOTES

YOU'VE EXPLORED 1 OF 24 CATEGORIES

Imagine the rest of your practice running this clearly.

You sized up one category today. The other 23 — staffing, no-shows, insurance, slow collections — are already sorted, each vendor **classified by the problem it solves**.

EVERY PROBLEM IN YOUR PRACTICE, ALREADY SORTED

Clinical AI	Imaging	Practice Mgmt	Patient Comms	Insurance	Revenue Cycle
Payments	Membership	Credentialing	Scheduling	Marketing	Analytics
AI Scribe	Teledentistry	Phone / VoIP	Virtual Assts	Staffing	HR & Training
Treatment Plan	Engagement	Supplies	Lab	Hardware	Compliance

500+ vendors · sorted by the problem, vetted by our editors



Not sure what to fix next? Tell Mola what's slowing you down — it points you to the right shortlist.
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Get the next call right the first time.

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