



Imaging

Hardware and software that capture dental X-rays — sensors, CBCT, pano/ceph units, cameras, and PACS/AI software.

VENDOR <input type="text"/>	DEMO DATE <input type="text"/>	WHO YOU SPOKE WITH <input type="text"/>
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WHAT TO ASK ON A DEMO

TICK WHAT THEY SAY · NOTE · N/A

01 Which type of imaging is this — sensor, CBCT, pano/ceph, camera, or software? Doesn't apply

Sets which remaining questions apply to this specific purchase.

<input type="checkbox"/> X-ray sensor	NOTES <input type="text"/> <input type="text"/>
<input type="checkbox"/> CBCT 3D	
<input type="checkbox"/> Pano / ceph	
<input type="checkbox"/> Intraoral camera	
<input type="checkbox"/> PACS software	

02 Can I see real scans — and what are the key specs for this device? Doesn't apply

A spec sheet can't show you actual image quality in your operatory.

<input type="checkbox"/> Live scans shown	NOTES <input type="text"/>
<input type="checkbox"/> Spec sheet only	
<input type="checkbox"/> Unclear	

03 What's the total cost — hardware, software licenses, and per-workstation? Doesn't apply

Headline price often excludes viewer licenses, annual support, and cloud storage.

<input type="checkbox"/> One-time	NOTES <input type="text"/>
<input type="checkbox"/> + Annual support	
<input type="checkbox"/> Subscription	

04 Is it FDA-cleared — and what radiation registration or shielding is needed? Doesn't apply

CBCT/pano rooms often need shielding; state registration is a separate compliance step.

<input type="checkbox"/> Cleared + low-dose	NOTES <input type="text"/>
<input type="checkbox"/> Cleared	
<input type="checkbox"/> N/A	

05 Is the software open, or locked to this brand (DICOM / TWAIN)? Doesn't apply

Proprietary lock-in restricts future vendor choices and image portability.

<input type="checkbox"/> Open / DICOM	NOTES <input type="text"/>
<input type="checkbox"/> Brand-locked	

06 **Does it bridge into my PMS and work with sensors/software I already have?**

Doesn't apply

Most imaging runs standalone; confirm compatibility to avoid re-buying hardware.

- Bridges PMS
- Standalone
- Unclear

NOTES

07 **Where are images stored — and can I export everything (DICOM) if I leave?**

Doesn't apply

Images are HIPAA patient records; know backup, cloud fees, and exit portability.

- Local + backup
- Cloud fee
- Unclear

NOTES

08 **What does the warranty cover — including dropped or bitten sensors?**

Doesn't apply

Sensors crack and CBCT downtime stalls the schedule; ask about accidental damage and loaners.

- Multi-year + damage
- 1 year
- Quote only

NOTES

09 **Does it include AI reading — is the AI FDA-cleared, and at what extra cost?**

Doesn't apply

Clinical AI should be FDA-cleared; many vendors charge a separate AI subscription.

- AI included
- Hardware only
- AI add-on

NOTES

10 **What does installation and training require?**

Doesn't apply

CBCT needs space, power, and shielding; surprises hit budget and go-live date.

- Plug-and-play
- Site prep needed
- Pro install

NOTES

YOU'VE EXPLORED 1 OF 24 CATEGORIES

Imagine the rest of your practice running this clearly.

You sized up one category today. The other 23 — staffing, no-shows, insurance, slow collections — are already sorted, each vendor **classified by the problem it solves.**

EVERY PROBLEM IN YOUR PRACTICE, ALREADY SORTED

Clinical AI	Imaging	Practice Mgmt	Patient Comms	Insurance	Revenue Cycle
Payments	Membership	Credentialing	Scheduling	Marketing	Analytics
AI Scribe	Teledentistry	Phone / VoIP	Virtual Assts	Staffing	HR & Training
Treatment Plan	Engagement	Supplies	Lab	Hardware	Compliance

500+ vendors · sorted by the problem, vetted by our editors



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