



Lab & Restorations

Dental labs — crowns, bridges, dentures, implants, and aligners — covering submission, turnaround, materials, and remakes.

VENDOR <input type="text"/>	DEMO DATE <input type="text"/>	WHO YOU SPOKE WITH <input type="text"/>
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WHAT TO ASK ON A DEMO

TICK WHAT THEY SAY · NOTE · N/A

01 Which intraoral scanners do you accept, and what file formats? Doesn't apply

A lab that can't accept your scanner's export is a non-starter before anything else matters.

Scanner accepted
 Conversion required
 Compatible scanner sent

NOTES

02 What is your per-unit fee schedule, and what triggers a rush fee? Doesn't apply

Unit pricing varies 2–4x across labs; rush fees can erase margin on same-day cases.

Schedule provided
 Quote on request
 Rush fee defined

NOTES

03 What is your standard turnaround by product, and your on-time rate? Doesn't apply

A lab missing its stated turnaround 30% of the time creates rebooking costs and broken trust.

Crown/bridge: ___ days
 Denture/partial: ___ days
 Aligner arches: ___ days

NOTES

04 What is your remake and warranty policy, and who covers the cost? Doesn't apply

Who bears remake costs is one of the highest-impact financial factors in a lab relationship.

Free remake
 Shared cost
 No warranty

NOTES

05 What materials do you offer, are they domestic or offshore, and FDA-compliant? Doesn't apply

Material origin affects clinical quality and informed-consent obligations in several states.

Domestic
 Offshore
 Hybrid

NOTES

06 **How do you handle shade matching and esthetic communication for anterior cases?**

Doesn't apply

A lab without a structured photo protocol will cost you remakes and patient dissatisfaction.

- Photo protocol
- Vita shade system
- Custom shade form

NOTES

07 **Does turnaround include shipping, or are transit days separate?**

Doesn't apply

Two transit days each way can erode a stated 5-day turnaround entirely.

- Shipping included
- Transit days separate
- Local pickup

NOTES

08 **Is there a minimum case volume or exclusive agreement required?**

Doesn't apply

Monthly minimums or exclusive agreements lock you in before you can evaluate fit.

- No minimum
- Monthly minimum
- Exclusive agreement

NOTES

09 **Who is my dedicated contact, and what are support hours for case issues?**

Doesn't apply

A named rep who knows your preferences reduces remake cycles and miscommunication.

- Dedicated rep
- General queue
- After-hours line

NOTES

10 **Can you provide a reference from a similar practice and disclose your remake rate?**

Doesn't apply

Verifiable remake rate and a reference willing to take a call are the only independent proof.

- Reference provided
- Remake rate disclosed
- Declined

NOTES

YOU'VE EXPLORED 1 OF 24 CATEGORIES

Imagine the rest of your practice running this clearly.

You sized up one category today. The other 23 — staffing, no-shows, insurance, slow collections — are already sorted, each vendor **classified by the problem it solves**.

EVERY PROBLEM IN YOUR PRACTICE, ALREADY SORTED

Clinical AI	Imaging	Practice Mgmt	Patient Comms	Insurance	Revenue Cycle
Payments	Membership	Credentialing	Scheduling	Marketing	Analytics
AI Scribe	Teledentistry	Phone / VoIP	Virtual Assts	Staffing	HR & Training
Treatment Plan	Engagement	Supplies	Lab	Hardware	Compliance

500+ vendors · sorted by the problem, vetted by our editors



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Get the next call right the first time.

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