



Practice Analytics

Dashboards connecting to your PMS to surface KPIs across production, collections, hygiene, and scheduling.

VENDOR <input type="text"/>	DEMO DATE <input type="text"/>	WHO YOU SPOKE WITH <input type="text"/>
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WHAT TO ASK ON A DEMO

TICK WHAT THEY SAY · NOTE · N/A

- 01 Does this tool support my exact PMS version, and how often does data sync?** Doesn't apply

A 24-hour lag makes day-of schedule management impossible.

Real-time NOTES
 Nightly
 Manual upload
- 02 Do dashboard numbers match my PMS, and can the vendor explain any difference?** Doesn't apply

Unexplained variances mean you will never trust the data.

Reconciled NOTES
 Known variances
 Deflects
- 03 Are hygiene reactivation and treatment-acceptance tracked as rates, not just counts?** Doesn't apply

Rates with drill-down are the only figures you can act on.

Rates + drill-down NOTES
 Counts only
 Neither
- 04 Can I set goals per provider/location and get alerts when off pace mid-month?** Doesn't apply

Pacing alerts let managers act while there is still time to recover.

Goals + alerts NOTES
 Goals, no alerts
 Reports only
- 05 Does it roll up multiple locations and benchmark them against a segmented peer group?** Doesn't apply

Peer benchmarks reveal which location underperforms relative to the market.

Roll-up + benchmarks NOTES
 Roll-up only
 Single location

06 **Can I drill from a practice-level KPI down to the provider, operator, and appointment?**

Doesn't apply

Drill-down shows who and what to fix; stopping at practice level defeats the tool.

- Full drill-down
- Provider level
- Practice level

NOTES

07 **Who owns my data, and can I export everything on demand if I cancel?**

Doesn't apply

Years of trended data lock you in if the vendor controls export.

- Free export
- Export with fee
- Vendor-owned

NOTES

08 **What does implementation include, and is there ongoing coaching or a success manager?**

Doesn't apply

A dashboard no one uses produces zero ROI.

- Onboarding + coaching
- Onboarding only
- Self-serve

NOTES

09 **What is the all-in monthly cost per location, and what are the contract and cancellation terms?**

Doesn't apply

Setup fees, add-ons, and auto-renewing contracts inflate real cost of ownership.

- Monthly, cancel anytime
- Annual, defined exit
- Multi-year/auto-renew

NOTES

10 **Can you provide a warm reference at a comparable practice on my same PMS?**

Doesn't apply

A direct call to a similar practice confirms real metric changes, not just testimonials.

- Warm intro
- Case study only
- No references

NOTES

YOU'VE EXPLORED 1 OF 24 CATEGORIES

Imagine the rest of your practice running this clearly.

You sized up one category today. The other 23 — staffing, no-shows, insurance, slow collections — are already sorted, each vendor **classified by the problem it solves**.

EVERY PROBLEM IN YOUR PRACTICE, ALREADY SORTED

Clinical AI	Imaging	Practice Mgmt	Patient Comms	Insurance	Revenue Cycle
Payments	Membership	Credentialing	Scheduling	Marketing	Analytics
AI Scribe	Teledentistry	Phone / VoIP	Virtual Assts	Staffing	HR & Training
Treatment Plan	Engagement	Supplies	Lab	Hardware	Compliance

500+ vendors · sorted by the problem, vetted by our editors



Not sure what to fix next? Tell Mola what's slowing you down — it points you to the right shortlist.
dentaltechhub.com/mola

Get the next call right the first time.

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