



# Staffing & Workforce

On-demand and permanent dental staffing — marketplaces and agencies that fill open shifts or place staff.

VENDOR	DEMO DATE	WHO YOU SPOKE WITH
<input type="text"/>	<input type="text"/>	<input type="text"/>

WHAT TO ASK ON A DEMO TICK WHAT THEY SAY · NOTE · N/A

**01 What roles do you fill, what is your fill rate, and how long does a request take?** Doesn't apply

Fill rate by role is the only objective reliability benchmark — hygienists are hardest to fill.

Hygienists  
 Assistants / front desk  
 Dentists

NOTES

**02 Who is the legal employer of temps, and who carries workers' comp and liability?** Doesn't apply

Vendor misclassification of 1099 workers can leave your practice liable for back taxes and penalties.

Vendor W-2  
 Joint employment  
 Practice 1099

NOTES

**03 What happens if a confirmed worker no-shows within 24 hours — do you replace them?** Doesn't apply

A guaranteed same-day replacement is the difference between a recoverable morning and a lost column.

Same-day replacement  
 Credit / refund only  
 No guarantee

NOTES

**04 What are all the fees — hourly markup, platform fee, and late-cancel charges?** Doesn't apply

A low-markup platform with a monthly fee can cost less per shift than a no-fee platform at high markup.

Hourly markup only  
 Platform fee + lower markup  
 Flat per-placement

NOTES

**05 What is the temp-to-hire conversion process and fee, and does it drop after hours worked?** Doesn't apply

Conversion fees range from zero to 20%+ of salary; a threshold waiver changes how long you trial someone.

No conversion fee  
 Flat fee  
 % of salary

NOTES

06 **How do you verify licenses and backgrounds, and how current is the check?**

Doesn't apply

A lapsed license or undisclosed disciplinary action creates patient-safety and liability risk.

- Real-time board check
- Background check included
- Self-reported only

NOTES

07 **Can we rate workers, build a preferred list, and re-request the same person?**

Doesn't apply

Re-booking a known worker who knows your protocols is the biggest time-saver in staffing tools.

- Ratings + preferred list
- Ratings only
- No ratings

NOTES

08 **How many active workers do you have in our metro — any fills here in the last 30 days?**

Doesn't apply

National depth means nothing if local supply is thin; recent local fills are the fastest proxy.

- Strong local supply
- Limited coverage
- New / unproven market

NOTES

09 **Does the platform integrate with our PMS, and what does onboarding look like?**

Doesn't apply

Manual shift reconciliation wastes front-desk time; even one-click timesheet approval reduces errors.

- Native PMS integration
- API / export only
- Manual only

NOTES

10 **Is there a minimum commitment or lock-in contract, and what are the cancellation terms?**

Doesn't apply

Auto-renewal clauses can trap a practice; knowing exit terms before signing protects you.

- Month-to-month
- Annual contract
- Per-use

NOTES

YOU'VE EXPLORED 1 OF 24 CATEGORIES

# Imagine the rest of your practice running this clearly.

You sized up one category today. The other 23 — staffing, no-shows, insurance, slow collections — are already sorted, each vendor **classified by the problem it solves**.

EVERY PROBLEM IN YOUR PRACTICE, ALREADY SORTED

Clinical AI	Imaging	Practice Mgmt	Patient Comms	Insurance	Revenue Cycle
Payments	Membership	Credentialing	Scheduling	Marketing	Analytics
AI Scribe	Teledentistry	Phone / VoIP	Virtual Assts	Staffing	HR & Training
Treatment Plan	Engagement	Supplies	Lab	Hardware	Compliance

500+ vendors · sorted by the problem, vetted by our editors



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