



Treatment Planning

Software for case presentation and treatment-plan acceptance — patient education, AI imaging analysis, and financial presentation.

VENDOR	DEMO DATE	WHO YOU SPOKE WITH
<input type="text"/>	<input type="text"/>	<input type="text"/>

WHAT TO ASK ON A DEMO

TICK WHAT THEY SAY · NOTE · N/A

01 **Does the AI detection carry FDA clearance, and does it flag automatically or on demand?** Doesn't apply

Uncredited diagnostic flags create liability; clearance status defines clinical and legal exposure.

Cleared, auto-flags
 Cleared, on-demand
 Not cleared

NOTES

02 **Show me a full chairside presentation in real time. How many minutes does it take?** Doesn't apply

Adoption depends on whether the workflow is fast enough to run on every recall patient.

Under 2 min
 2–5 min
 Over 5 min

NOTES

03 **Which PMS and imaging systems does it integrate with natively, with write-back?** Doesn't apply

Tools requiring manual import or app-switching are abandoned within weeks.

Native write-back
 Read-only
 Manual import

NOTES

04 **Can you present financing options on the same screen — CareCredit, Sunbit, or in-house?** Doesn't apply

Splitting the financial step into a separate app resets patient resistance after the clinical close.

Same screen
 Separate module
 Not available

NOTES

05 **Who builds the treatment plan, and how is it reviewed before reaching the patient?**

Doesn't apply

Auto-generated plans require a clear doctor sign-off step to avoid unreviewed clinical liability.

- Doctor builds
- AI generates, doctor reviews
- Remote, doctor approves

NOTES

06 **What does patient-facing visualization look like, and can the patient take anything home?**

Doesn't apply

Emotional visualization quality drives acceptance; take-home materials extend the decision window.

- 3D + take-home
- Simulation, no take-home
- Photos only

NOTES

07 **Do you have published case acceptance lift data, and can you provide a reference practice?**

Doesn't apply

A reference call with a similar practice is the fastest way to stress-test vendor claims.

- Data + reference
- Reference only
- Neither

NOTES

08 **What is the full cost — subscription, per-provider or per-location, any per-case fees?**

Doesn't apply

Headline prices without fee structure detail make meaningful vendor comparisons impossible.

- Flat subscription
- Per-provider + add-ons
- Per-case

NOTES

09 **What is the contract length and cancellation terms if the tool goes unused?**

Doesn't apply

High abandonment risk in the first 6 months makes exit flexibility a signal of vendor confidence.

- Month-to-month
- 12–24 mo, exit clause
- 24+ mo, penalty

NOTES

10 **If the AI flags a finding the dentist doesn't treat, who owns the liability and what's the audit trail?**

Doesn't apply

AI-flagged findings become discoverable records; vendor indemnification stance must be known before signing.

- Indemnification + dismissal
- Dismissal only
- No dismissal workflow

NOTES

YOU'VE EXPLORED 1 OF 24 CATEGORIES

Imagine the rest of your practice running this clearly.

You sized up one category today. The other 23 — staffing, no-shows, insurance, slow collections — are already sorted, each vendor **classified by the problem it solves.**

EVERY PROBLEM IN YOUR PRACTICE, ALREADY SORTED

Clinical AI	Imaging	Practice Mgmt	Patient Comms	Insurance	Revenue Cycle
Payments	Membership	Credentialing	Scheduling	Marketing	Analytics
AI Scribe	Teledentistry	Phone / VoIP	Virtual Assts	Staffing	HR & Training
Treatment Plan	Engagement	Supplies	Lab	Hardware	Compliance

500+ vendors · sorted by the problem, vetted by our editors



Not sure what to fix next? Tell Mola what's slowing you down — it points you to the right shortlist.
dentaltechhub.com/mola

Get the next call right the first time.

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